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Welcome to the October Newsletter.

Since our last update in September, I am delighted to say that the DGP established its first overseas position. Jointly funded by our industry members, we have an industry secondee now located in the Japanese Embassy in Tokyo. This represents a first for the defence sector and has significantly boosted our collective potential to forge and maintain long term relationships with Japanese Government and industry. I wish our secondee every success in what must be a very exciting new role for him and the DGP.

In October we will also see the departure of Sir Brian Burridge to take up his new role as CEO of the Royal Aeronautical Society. Anybody who has been close to the DGP will be fully aware of the outstanding contribution that Sir Brian has made right from the very start. He was one of the very small number of senior

executives working with government to establish the DGP. As Chair of the UKDSC Sir Brian has overseen the establishment and development of what has become a highly recognised capability. He has been a very close friend and colleague to me over the past four years. We will, of course, still see him on a regular basis in his new role but it is important to recognise the unstinting effort Sir Brian has made in the best interests of the UK defence sector.

In October, also keep a lookout for the announcement of the DGP innovation challenge final phase winners. This is the culmination of three years of activity involving 63 projects. The £10m made available by the MoD has been matched by industry and is now at a capability proving stage.

Key Progress Update

Skills

An important factor in the success of the Defence Enterprise Export Programme (DEEP) will be the support offered to the next generation of business leaders in the shape of industry sponsors and mentors.

Mentoring is a long standing form of training, learning and development which has become an increasingly popular tool for supporting personal development. It is widely considered as a long-term relationship in which a more experienced individual shares their knowledge, expertise and broader awareness to support the skills and career development of a lesser experienced person (the mentee).

Subsequently, the DGP Skills Group are looking for individual who possesses the following qualities and passion to volunteer to mentor participants on DEEP from across the industry:

- 1) Ability to Share Skills, Knowledge, and Expertise
- 2) Provides Constructive Feedback, Support and Guidance
- 3) Values the Mentoring Relationship
- 4) Is Inquisitive about their profession
- 5) Has high integrity.

[Find the MBA Brochure here!](#)

If you would like to support the programme and become a mentor for DEEP, then please **get in touch!**

Key Progress Update

Value Chain Competitiveness

An overview of the Value Chain Competitiveness Improvement Framework was presented at the Steering Committee this month. The presentation briefly described the evaluation, improvement planning and gap closure components of the Framework including the outline content of some initial How To's. In order to achieve a collective view on the potential next steps, it was recommended that it would be helpful if the DGP members were first given a deeper understanding of the Framework content. To this end, an interactive workshop will be arranged in the next two months which will be designed to cover in detail the content of the Framework How To's with the objective of achieving a common understanding of the proposed approach to improvement and consensus on its launch and deployment.

Monthly Progress Update

UKDSC

Momentum continued throughout September; with the UKDSC Liaison Board endorsing the adoption of Boeing Defence UK, as a UKDSC Associate Member from the 1st October 2018. The senior leadership team conducted a high level engagement with the House of Commons Defence Committee, providing an update on our achievements and the future strategic direction of the organisation. They also hosted a visit from Howard Wheeldon who was clearly impressed by the progress and achievements made since the inception of the organisation. He was also able to share some constructive strategic thinking regarding the domestic and international landscapes as they relate to the vision of the UKDSC.

From an organisational perspective we're delighted to have welcomed three new direct hires to the team. Andrew Radcliffe continues in his role as Executive Director - International Markets following his secondment from BAE Systems. David Hewer has joined as Head of the Market Intelligence Cell within Andrew's team and David Wotherspoon has joined the Innovation team, as the Head of Innovation - Maritime.

On the **Operations** front, the team has now submitted to BEIS the FY19/20 Grant Offer Letter (GOL) funding requirements, we anticipate to be in receipt of our signed agreement shortly. Working in conjunction with BEIS, the five year business case is progressing well, with this due to be submitted in October.

The **Market Intelligence Cell (MIC)** is at the half-way point of the Implementation Phase of its Shared Information System (SIS). The Implementation Phase runs until end December 2018; with full operating capability planned to commence on 1st January 2019. The MIC team plans to hold its first SIS User Group meeting at the end of October 2018 and will use this event to work with stakeholders to develop the optimum portfolio of country specific and capability driven market analyses. Currently, the SIS has over 180 users across government and industry (a 20% increase in the last month) and the MIC team remains on-track to expand that to around 250 users by end 2018. Once the SIS is fully operational, the stated intention is to ensure it is viewed as a centre of excellence and the primary reference point for market intelligence information by its stakeholders. In order to further inform stakeholders on progress, the MIC hosted two significant DGP founder member engagements in September with a full-day visit of the senior management team of the Thales UK Sales Directorate and a separate engagement with senior leaders from Atkins. Finally, the MIC continues to undertake extensive research for DIT-DSO and provide continued support to the sDSO teams.

The **Capability Team** held visits to two strategic markets during the period; both visits were directly supported by the MoD and DSO teams. Communities of Interest will be convened to out brief on the capability opportunities uncovered. Members of the team also attended Defence Vehicle Dynamics 2018 at Milbrook, Bedfordshire where a number of engagements with Industry and the British Army took place, and also AAD in Pretoria, South Africa, jointly with DSO to support British industrial presence at AAD. Engagements were also held with MoD regarding Capability and Technology Planning.

The **Innovation Team** attended a number of conferences during the period; these included the CMRE Underwater Autonomous Systems, DSTL Autonomous Systems and Disruptive Technology for Defence conferences. All of these link to the current Cross Sector Innovation theme and will inform a number of ongoing work streams. In addition we supported the Innovate Robotics in Extreme Environments Innovation Lab and the Capability Proving Working Group. Finally we supported the Capability team in their engagements with MoD regarding Capability and Technology Planning.

For more information and the latest updates, visit the [UKDSC Website](#).

Monthly Progress Update

s-DSO

September has been a busy month for us as we continue working on our country strategies. We continue to report on individual strategy progress at the fortnightly DGP Operations Board and at other DGP Board meetings, including the quarterly DSO Industry Liaison Board held this month. We also saw our first in-country DGP secondee depart for one of our key markets. He will sit alongside our FSDS and DA at post to drive forward the DGP country strategy. October will see the arrival of new members to the team as strategy leads.

For more information and the latest updates, visit the [DIT-DSO Website](#).