



Allan Cook CBE
Industry Co-Chair
of the DGP

Welcome to the Defence Growth Partnership August Update!

July was, as expected, a hugely busy and successful month for the DGP and its partner companies. We started by strengthening our work with academia, visiting the Imperial College White City Campus where the Defence and Security Accelerator (DASA) London Hub is now situated. This was followed by the Royal International Air Tattoo (RIAT) and Farnborough International Airshow (FIA).

On Monday 9th July, Phillip Dunne – ex Min DP – published his wide ranging review ‘Growing the Contribution of Defence to UK Prosperity’. This was quickly followed by the initial statement on the Modernising Defence Programme. The DGP had been heavily involved with both reviews.

The Farnborough International Airshow was, in our opinion, one of the most impactful show we have seen for decades. Opened by the Prime Minister – supported by the Secretary of State for Defence and the Secretary of State for BEIS – we had excellent

support and commitment from all government departments. The announcement of the Combat Air Strategy at the BAE Systems facility by Gavin Williamson, Secretary of State for Defence, on the Monday as well was a great success. Once again, the DGP have been involved in the formulation of this strategy which has had tremendous industry input; instigated by BAE Systems executive Michael Christie and worked jointly with Steve Roberts from Leonardo, Paul Mead from MBDA and Alex Zino from Rolls Royce.

The Defence Enterprise Export Programme – DEEP - was launched to a full conference room at FIA including many of the first Executive MBA cohort. Dave Armstrong – ex MBDA, now BAE Systems, - has been a brilliant leader of his team for this programme. This is a real first for the UK defence industry. See just a few of the press releases about the event below:

IHS Jane's Defence Industry - Farnborough 2018: UK launches DEEP programme

ADS Advance - FIA2018: Cranfield gets DEEP

FINN News Team, Defence - Cranfield University to support Defence Enterprise Export Programme

The Defence Industrial Dialogue on the Tuesday, with the Japanese Government and Industry, made further steps forward and was marked with a celebration hosted by QinetiQ.

The DGP Innovation Showcase, hosted by Airbus in their new Zephyr production facility, was a tremendous milestone with the six finalists proudly presenting highly diverse technologies; all of which have an important role to play for the UK armed forces and internationally. This is the fruition of three years of dedication from the UKDSC, DASA and around 60 participating companies. A number of the DGP founder members are already engaged with SMEs to help take these ideas to market.

The recurrent theme through all of these highly significant announcements is the importance of the Defence Sector to the future of the UK's prosperity and security. The DGP and its partners have played an important part so far and have a vital role for the future of these programmes.

Key Progress Update

s-DSO

July was a busy month for the sDSO team in London.

We organised and supported events at the Farnborough Air Show as well as hold specific meetings with delegations from our countries of focus. We are now focussing on the DSO Industry Liaison Board (DILB) meeting in September.

For more information and the latest updates, visit the [DIT-DSO Website](#).

Key Progress Update

Skills

DEEP was launched successfully to over 150 attendees at Farnborough International Airshow. The DEEP initiative is a continuation of SEMAP, which has so far seen over 86 students undertake the systems engineering master's apprenticeship programme since its launch in January 2016. DEEP aims to grow existing skills in export specialists and deliver a primed pipeline of export talent to the UK defence industry.

The DEEP programme will commence in 2019 with students undertaking their executive MBAs and post graduate certificates from January onwards. More information on the programme can be found [here](#).



The DGP Conference, Media Centre, at Farnborough International Airshow. Speakers included Allan Cook Industry Co-Chair (pictured left), Mark Barclay CEO of UKDSC and Dave Armstrong, Lead on the DEEP Programme. Representatives of the first cohort of DEEP were introduced at the event and are pictured (right) with the speakers.

Key Progress Update

UKDSC

The Market Intelligence Cell (MIC) has launched the Implementation Phase of its Shared Information System (SIS). The aim of the SIS is to facilitate greater sharing of market intelligence information across industry and government. The Implementation Phase will run until end December 2018; full operating capability will commence on 1st January 2019. The SIS will initially contain data on 32 countries; this will be progressively updated and then expanded to a total of 50 countries. The SIS will also contain information on the Communities of Interest being run by the UKDSC, UKDSC Opportunity Reports, links to reference material and news stories. A 'User Group' has been established to ensure that SIS is fully optimised to meet the needs of stakeholders. The MIC has also completed its refresh of the country and capability analyses that were originally undertaken in 2016, and has now published its revised projection of opportunities out to 2032.

The Capability team hosted visits from the Defence Equipment Sales Agency and a number of potential synergies were identified between the DESA pipeline and the UKDSC MIC data. Further engagements are planned to develop these further. Internationally, we hosted a visit from the Australian Department of Defence, the latest in a number of engagements over the last year. The Japan Defence Industrial Dialogue (DID) was held at the UKDSC during Farnborough Air Show, with representation from both Japanese and UK Industry. Our Japanese partner in the DID, the Society of Japanese Aerospace Companies, were pleased with the positive outcome. The team also held a number of engagements with Industry during FIA, focusing on developing a Team UK training opportunity.

The Innovation and Investment team held two events at FIA18; the SME breakfast at Cody Technology Park, which a number of SME's attended to be briefed on the DGP and UKDSC, and the DGP Innovation Showcase, at which all six of the Capability Proving (previously Phase 2A) competitors presented their innovations to a senior audience including; a MOD external innovations panel including British astronaut Tim Peake, Ron Dennis, VCDS, senior representatives from the DGP partner companies, government, and a number of foreign delegations. The proposals put forward were for a potential total industrial investment of £7M.

For more information and the latest updates, visit the [UKDSC Website](#).