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Welcome to the October edition of the DGP bulletin.

This month at the Defence Suppliers Forum Main meeting between the Ministry of Defence and Defence industry representatives, we supplied an update on the Defence Sector Deal work that we have been undertaking on behalf of the Defence Industrial Council. The meeting was extremely positive. We demonstrated that we have built a stronger connection between export potential and the needs of the UK government. A highlight was the endorsement of the Competitiveness plan that was developed by the Defence Sector Deal working group - an integral part of the DGP. This working group, made up of industry and government members, will now continue to develop a sub-sector approach and overall implementation plan.

The first and second of the Value Chain Competitiveness workshops have now been held in Bristol, facilitated by Rolls Royce. The first workshop focused on showcasing industry bodies and catapults, highlighting the potential to tap into existing networks and leverage connections to aid SMEs in the defence sector. We are now in a much better place to assess holistically what we can offer to help improve the supply chains of SMEs and begin work to define the implementation of a competitive value chain. DGP members are actively involved in supporting this programme and this support is very much appreciated. However there is still much work that requires careful planning and implementation - so I would urge everybody in the DGP to actively participate in this programme sponsored by Rolls Royce.



Key Progress Update

Strengthened-DSO

October has seen the DGP team reduced to just two secondees working on the two country strategies. We are doing our best to maintain progress despite this lack of resource, including through our fortnightly cross-government, and industry meetings. We are grateful for the nominations we have received of potential secondees from four partner companies, and we are working our way through these but still need more. Further details are available from Nisha Rahim.



Key Progress Update

Value Chain Competitiveness

The first Value Chain Competitiveness (VCC) workshop hosted by Rolls-Royce took place in October, the workshop brought together UK providers of capability in the areas of people, business and technology development and DGP member companies. The joint objectives of raising the level of awareness in the businesses and agreeing the value chain competitiveness issues were achieved. The second workshop, also to be hosted by Rolls-Royce on November 2nd, will build on the output of the first workshop to develop recommendations in four areas:

- Leadership, continuous improvement culture & business development
- Advanced manufacturing and advanced service technology and innovation
- Industrial digitisation and best use in the Defence Value Chain
- Defence sector value chain competitiveness

In the next issue we will report on the outcomes of the workshop and expected next steps in the journey to competitiveness.



Key Progress Update

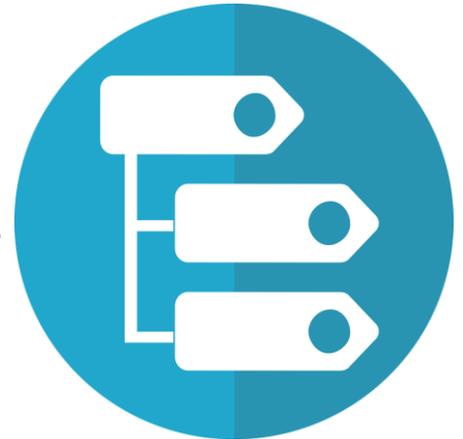
UKDSC

Focus on the Customer

The Market Intelligence Cell (MIC) has added new resource: Darren Kershaw (from Lockheed Martin UK), Stephanie Carter (Cobham) and Johnathan Brown (QinetiQ). The demand for market intelligence information remains high and the number of engagements with companies continues to grow. The fourth phase of the market intelligence exercise has now been scoped and it is planned that this effort will produce results and a final report before end of March 2018. The UKDSC MIC is continuing with work on the development of a Shared Information System to enable easier access to market intelligence information; it is still anticipated that it could be operational by the end of November 2017. Additionally, the UKDSC MIC is working on a portfolio of market intelligence reports; with five completed and eight in the study phase.

Develop UK Capability

The Capability team has continued to develop its assessment of potential international Capability needs over the medium to long term. As part of this assessment we have identified a number of potentially scalable and common needs across a number of international markets. We have also consolidated this analysis to highlight a number of higher priority markets, which have potential Capability needs across a number of our Capability themes. The next steps are to work closely with our colleagues in DSO to further refine these potential Capability needs, such that we can directly link them to our Capability roadmapping activity.



Improve Value of Investment

During October we have launched the 'Co-Investment Defence Innovation Framework Initiative' (CODIFI) competition for the DGP Innovation challenges phase 2A. This combines the existing 3 competitions into a single phase 2A aimed at progressing up to 4 projects closer to exploitation. Additionally we have supported MOD in the future force work which was well supported by Industry. We have also continued our engagement with the team currently working on the refresh of the MOD's International Research Collaboration Strategy, and have presented in Italy at the Naval Domain Intelligence conference.

Key Progress Update

Skills

The DGP Skills Group are progressing the development of the "Defence Enterprise Export Programme" (DEEP), as announced by Dave Armstrong at Defence and Security Equipment International (DSEI) in September and endorsed by the DGP Steering Group this month. Focus remains around the 3 core elements of the "Career Pathway", "Academic Pathway" and the development of a "Secondment and Loan Model" to enable intelligent placements to accelerate the development of those on the programme by broadening their experiences. In the coming months the group will also be reaching out to Industry to form a group of experienced export professionals to support and mentor those on the programme.

Secondments

UKDSC- (Contact Andrew Radcliffe for details: andrew.radcliffe@ukdsc.org):

Working at the UKDSC provides a unique opportunity to collaborate with leading defence organisations, academia and Government. Secondment opportunities arise on a regular basis. Please register your interest and/ or take the opportunity to visit the UKDSC to find out more about the roles that will become available in the coming weeks. The Innovation Team currently seeks a secondee to help facilitate engagement with adjacent markets and SME's – urgent requirement.

S-DSO- (contact Nisha Rahim for details: Nisha.Rahim@trade.gsi.gov.uk):

- 1 x Country Strategy Lead (CVs)
- 2 x Country Planning Leads (CVs)
- 2 x In Country Secondees (expressions of interest at this stage)