



Allan Cook CBE
Industrial Co-Chair
of the DGP

Welcome to the March Edition of the DGP Bulletin. Over the last month the DGP Steering Committee were heavily involved in working towards developing a DGP response to the Government's Industrial Strategy Green Paper. This response will be put forward to ADS for consolidation with inputs from the DIC, DSF and individual defence companies for submission to the government. The Steering Committee have identified a wide range of ideas which will form the basis of our input to the consultation. Participation from the Steering Committee members and staff was extremely high.

We have an on-going dialogue with Government that focuses on the defence sector's core priorities, in particular:

- Access to skills,
- Alignment of R&D investment,
- Creating competitive supply chains and support to exports,

These priorities must work towards delivering high-value jobs, growth and prosperity across the regions of the UK. Given our sector's relatively high productivity, its presence in widespread locations across the UK and its highly skilled employees, we have a lot to offer in the on-going development of the Industrial Strategy. It is vital that we continue to develop our thinking and remain fully engaged with all departments across BEIS, DIT and MoD and of course the companies operating in the defence sector over the coming months to ensure we are doing our utmost to support the growth and success of the defence industry and the UK economy.

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Key Progress Updates

The UKDSC were pleased to welcome Lord Prior of Brampton, Parliamentary Under Secretary of State at the Department for Business, Energy and Industrial Strategy, to the UKDSC main office on 15th February and Mr Tony Douglas, CEO for Defence Equipment & Support, on 28th February. Both Lord Prior and Mr Douglas were briefed by the senior leadership team and were also given a tour of the UKDSC to experience how it operated and provided collaborative support to government and companies competing in the global defence market.

Lord Prior said: "The collaboration and innovation I saw here embodies what our Industrial Strategy is all about. It's about joining these areas up, to enable us to identify all of the opportunities across our economy so that businesses can grow, create more well-paid jobs and spread the benefits of our economic success right across the country."



Focus on the Customer

The Market Intelligence Cell (MIC) has launched Phase 3 of its market analysis work. The Phase 3 outputs will complement the earlier work and allow DGP founders, UKDSC Associates and the broader UK value chain to determine market opportunities and interventions. The output is also being used to inform the UKDSC capability development effort. The MIC continues to be regularly used by DGP founders, UKDSC Associates, Community of Interest (CoI) members and government representatives; their collective feedback has been very positive.

Develop UK Capability

The UKDSC is continuing to progress a UK Capability Baseline review across the eight prioritised themes to understand our indigenous capability. Of these themes, four will be down-selected to be presented to International delegations on the Team UK stand at DSEI. The Persistent Surveillance CoI is progressing towards agreement on an intervention to support capability development in this area to address future operational requirements of UK and international customers.

Improve Value of Investment

UKDSC supported the launch of the Defence and Security Accelerator (DSA) Enduring Challenge in London last month. This was an exceptionally well-attended event with Minister for Defence Procurement, Harriett Baldwin MP giving the keynote speech. Additionally, UKDSC delivered a presentation at the 'The Herefordshire Defence and Security Expo' on UKDSC in the Defence section and participated on a panel discussion hosted by Bill Jackson, The High Sheriff of Herefordshire. Also this month, UKDSC were invited to judge the F1 in Schools Regional Finals at South Devon University Technical College, which offers students a head start on a career path for motorsport and allied engineering industries, such as defence and aerospace.

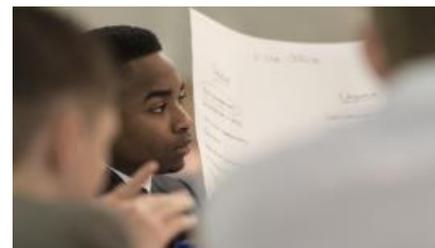
Key Progress Updates

Skills

A Skills kick-off event took place on 6th February, gathering together approximately 20 representatives from the DGP Steering Group and wider defence community into a Skills working group. The focus was to build on the outputs from a previous workshop held in 2016 and develop further defined proposals to the remediate the identified skills gaps and issues. The kick-off event identified two key themes, to be addressed through delivery of three work streams:

- 1) Defence Export Academy
- 2) Defence Export Career Path
- 3) Market Analysis for the DGP Skills proposition

The next step is to further refine these themes to be able to present them to the DGP Steering Committee. A number of working sessions to mature these work streams are now in place with the first held on 3rd March.



Strengthened-DSO

The team continues to push forward development of our approach to the UK's strategic markets, with awareness and enthusiasm from across industry and government growing as each week passes. The strategies themselves are continuously being reviewed and validated by key government and industry stakeholders with valuable feedback and challenge being provided; thank you to all those who have supported us in this exercise. We now have implementation teams who are developing the plans to enact these strategies working collaboratively with desk officers and in country support. A governance structure to embed the approach and oversee the delivery of the strategies is now being established to ensure the ongoing success of the activities. S-DSO will be seeking approval to proceed into implementation from its liaison board in April 17 as planned.

S-DSO are working in partnership with DIT Digital to provide cloud based information services to support the strategic markets activity. A Proof of Concept (POC) is scheduled to test internal and external information services across selected DGP partners. This will allow industry and government stakeholders to access the same information through a collaborative workspace for the first time. This new approach to information sharing will act as a key enabler, creating awareness around the work we are doing, and allowing better alignment of activity. Once the POC is concluded, we will look to roll this out across key government and industry stakeholders from April 17 onwards.



We would also like to remind industry of two key events for the diary (i) DPRTE in Cardiff on the 28th March 2017 (see <http://www.dprte.co.uk/> for more details and how to book tickets) and (ii) the annual DSO Symposium in April 2017; the theme of which is "support to defence and security exports", and "what the DGP is doing for SMEs". We hope to see you there."

Team UK



At the end of January we were pleased to announce a significant Team UK win with BAE Systems and Turkish Aerospace Industries (TAI) signing a Heads of Agreement to collaborate on the first development phase of an indigenous fifth-generation fighter jet for the Turkish Air Force – TF-X. This is Turkey's most ambitious indigenous program for the design, development and production of a fighter jet and presents an exciting next step in relations between both Turkey and the UK paving the way for a deeper defence partnership. Now underway is a capture of the experiences of the pursuit team within BAE Systems to understand how their successful approach can be mirrored for other Team UK opportunities across our core markets.

Upcoming Events

- **15th March** – UKDSC Liaison Board meeting
- **31st March** – Annual UKDSC Industrial Investment Report published
- **26th April** – UKDSC Liaison Board meeting
- **April** - DSO Symposium with DGP Theme
- **10th May** – Phase 3 market analysis decision conference
- **7th July** – Phase 3 market analysis final report
- **12th – 15th September** – Team UK Stand at DSEi

Secondment Opportunities

UKDSC (Contact Andrew Radcliffe for details: andrew.radcliffe@ukdsc.org):

- The UKDSC is reviewing its requirements and will highlight new opportunities when they arise

DIT – sDSO: (Contact Andrew Page for details: andrew.page@trade.gsi.gov.uk)

- All vacancies filled at present, but new role profiles will be issued shortly to deliver the strategic markets implementation phase