



Allan Cook CBE
Industrial Co-Chair
of the DGP

Welcome to the final DGP bulletin of the year. A number of important meetings took place during November starting with our Steering Committee meeting early in the month, followed by our first formal Ministerial Meeting since the changes in government. Ministers Jesse Norman and Harriett Baldwin were very supportive of our approach as we chart our way towards the future DGP and UKDSC models. It was a privilege to take them through the broad range of activities we now have underway and to be able to place the DGP at the heart of the government's Industrial Strategy development.

On November 24th Dave Armstrong, CEO of MBDA Systems led a skills workshop to re-frame the challenge for export skills across industry and government. The level of interest and support from all DGP participants was tremendous and the agreed action plan will be developed and presented to the Steering Committee for ratification in the New Year.

The past few weeks have also served as a reminder of the phenomenal strength, talent and capability in our industrial base. Richard Daniels, CEO of Raytheon UK hosted an innovation day in London which showcased their imaginative programme which is funding innovation in SMEs across the country. I also visited the Samlesbury and Warton facilities of BAE Systems where the three production lines of Hawk, Typhoon and F35 showcase world-leading capabilities. In Samlesbury I visited the new Aerospace Skills and Training Academy which was formally opened at the beginning of December. This is a £15.6m investment in the future of our sector and I was extremely impressed with the facilities and enthusiasm of the apprentices I met during the visit. They really did inspire confidence in our future. Throughout these discussions I found that the DGP has an important role to play and I would like to thank both companies for their efforts in sharing their activities with a number of members.

Finally, Sir John Parker's report to inform the UK National Ship Building Strategy was published. A number of the action areas highlighted by Sir John are highly relevant and complementary to the DGP and we are working with the MoD and BEIS to assist in this important aspect of the UK Industrial Strategy.

I wish you and your families a peaceful and enjoyable festive season and look forward to working with you in what will be an exciting 2017.

Key Progress Updates

UKDSC



Focus on the Customer

The Market Intelligence Cell (MIC) is currently finalising the second phase of the core markets analysis, with the report on eight further markets due for completion by 20th December. It is also focusing on delivery of a market intelligence assessment specifically on Persistent Surveillance as this has proven to be an ongoing theme across the country analyses undertaken so far. The MIC is now being frequented more heavily by DGP founders and Community of Interest (CoI) members, and the team is working with s-DSO to develop a wider DGP information sharing arrangement.

Develop UK Capability

Positive engagement has taken place with Tech UK and the MoD Defence Engagement team while the UKDSC also visited the Satellite Applications Catapult to discuss the formation of a Space Growth Partnership.

On 17th November the UKDSC hosted a 'Develop UK Capability Review'. This was a productive event with excellent engagement with the DGP Founders, UKDSC Associates, BEIS and DSO to review the progress and forward approach for the prioritised CoI's which are detailed across.

Improve Value of Investment

On 10th November, the principles behind the DGP 'Co-Investment Defence Innovation Framework Initiative (CODIFI)' were endorsed by the DGP Steering Committee and the first CODIFI business cases are now being developed for agreement. The Centre for Maritime Intelligent Systems (CMIS) is also supporting the evaluation of the huge wealth of information that emerged from Unmanned Warrior 2016 demonstrator undertaken in October.

	Focus	COI Lead
Communities of Interest	Persistent Surveillance	Steve Carrington-Porter steve.carrington-porter@ukdsc.org
	Interoperable Communication Information Systems	Mark Turvey Mark.turvey@ukdsc.org
	Maritime Intelligent Systems (via CMIS)	David Bradley david.bradley@ukdsc.org
	Enablers/Support	
	Training	Paul Day paul.day@ukdsc.org
	Indigenous Capability Development (Combat Air)	Simon Drinkall simon.drinkall@ukdsc.org
	Modelling, Simulation & Synthetic Environments	Afzal Ali afzal.ali@ukdsc.org

Strengthened-DSO



As the size of the team within s-DSO grows, the pace of engagement and progress is quickening; many thanks to those members who have put forward some of their best talent. S-DSO continues to focus on gaining the broadest spectrum of knowledge from across key stakeholders in industry, the MOD, the FCO, and in-country colleagues, to develop a well-informed approach to strategic markets. At present, one-to-one engagements are being undertaken with all DGP industry members. For our wider core markets, reports will start to become available to DGP members in Q1 2017.

There are two important events scheduled for early 2017 which we encourage SME's and non-DGP members to attend should they wish to understand more about how the DGP is helping to grow the UK defence sector and how it can

support them in UK exports. There will be a s-DSO and DGP presence at the DPRTE event in Cardiff on the 28th March 2017 (see <http://www.dprte.co.uk/> for more details and how book tickets) as well as a strong DGP theme at the DSO's annual symposium in April 2017 (more details to follow).

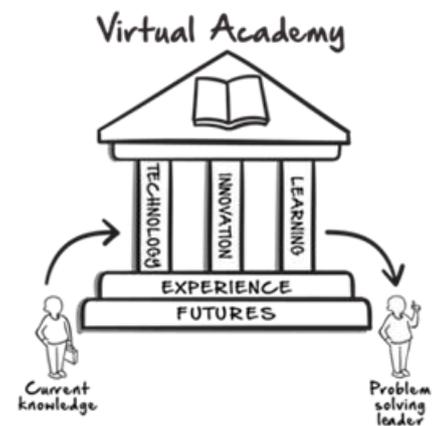
Value Chain Competitiveness



On Wednesday 7th December, at the Department for International Trade, Babcock facilitated a 'DGP - DSA Collaboration' workshop on behalf of the Value Chain Competitiveness Team. The aim of this workshop was to explore where there are opportunities to increase the value created for UK industry during the disposals process. The disposal of HMS Ocean was used as a conceptual case study to explore how cross-industry collaboration could benefit other future DSA disposals. We hope to explore further case studies in the future.

Skills

On 24th November, the Skills group hosted a workshop titled 'Where to Grow'. It was an engaging and energetic event, attended by more than 40 people from across industry, government, MoD, SMEs and Academia with a good breadth of backgrounds and experiences. The focus was on identifying areas in which improved skills could increase UK success in the export market. As well as suggesting potential areas that would benefit, the workshop identified mechanisms to enable the defence industry to maximise these, ranging from individual development needs to virtual defence academies. Work is now underway to set up a number of working groups to explore these propositions in more detail and propose how to take these forward. Some of the workshop outputs are shown across and below.



Team UK

A DGP Collaborative Framework is under development within s-DSO which seeks to provide guidance on how we can implement a 'Team UK' approach to export markets in practice. It aims to explain how government, DGP members, and the wider UK value chain can join together to address UK defence export opportunities. The scope of this document covers the approach to current short term opportunities, and longer term, strategic opportunities.



Upcoming Events

- **14th December** – DGP workshop on the National Shipbuilding Strategy
- **20th December** - Market Intelligence Phase II Final Report
- **17th January** – UKDSC Liaison Board
- **17th January** - s-DSO Liaison Board
- **26th January** – DGP Steering Committee Meeting
- **28th March** - DPRTE with DGP Presentation
- **April** - DSO Symposium (DGP Themed)

Secondment Opportunities

UKDSC (Contact Andrew Radcliffe for details: andrew.radcliffe@ukdsc.org):

- Capability Development Architects
- Capability Roadmapping Specialists
- Requirements and Market Intelligence Analyst

DIT – sDSO: (Contact Andrew Page for details: andrew.page@trade.gsi.gov.uk)

- Country Strategy Lead: Interviews of candidates taking place